### 3Shape TRIOS

## Better for them. Better for you.



Have a great <u>digit</u>al experience <sub>l</sub> Be proud of your practice Rely on TRIOS Offer same-da treatment

## Table of Contents.

#### Deliver excellent outcomes

Find out why precise digital impressions support excellent treatment outcomes.

### Engage more with patients

Learn how to boost case acceptance with 3Shape TRIOS® digital scanners and engagement apps.

#### Have a great digital experience

See 3Shape's recipe for a digital experience that will make you – and your patients – smile.

#### Be proud of your practice

Discover the secret to happier patients and a more successful practice with TRIOS intraoral scanners.

#### **Rely on TRIOS**

Explore our TRIOS portfolio and find the TRIOS intraoral scanner that's right for you.

#### Choose your service level

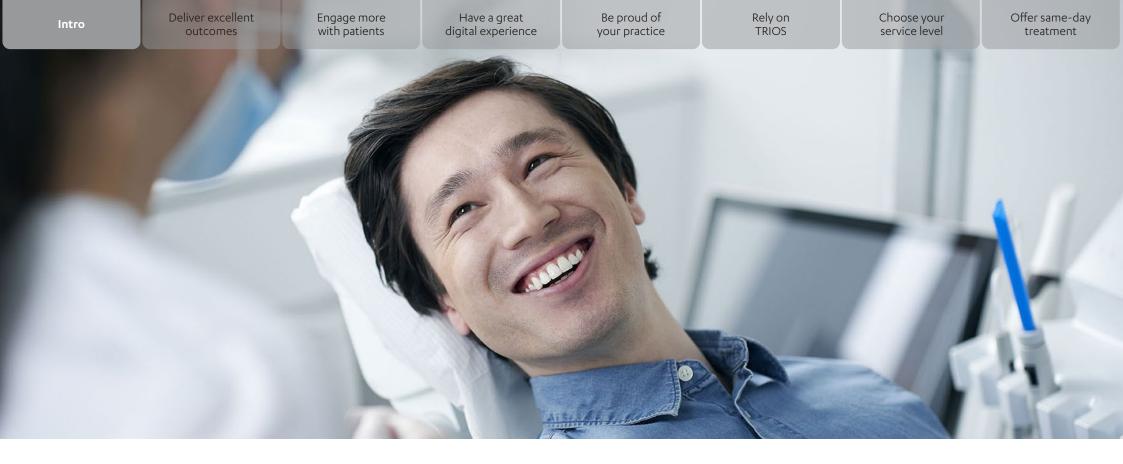
Do you prefer a complete peace-of-mind service agreement or a basic agreement with zero ongoing costs?

#### Offer same-day treatment

Find out how TRIOS Studio apps let you offer patients fast, hassle-free same-day treatment.







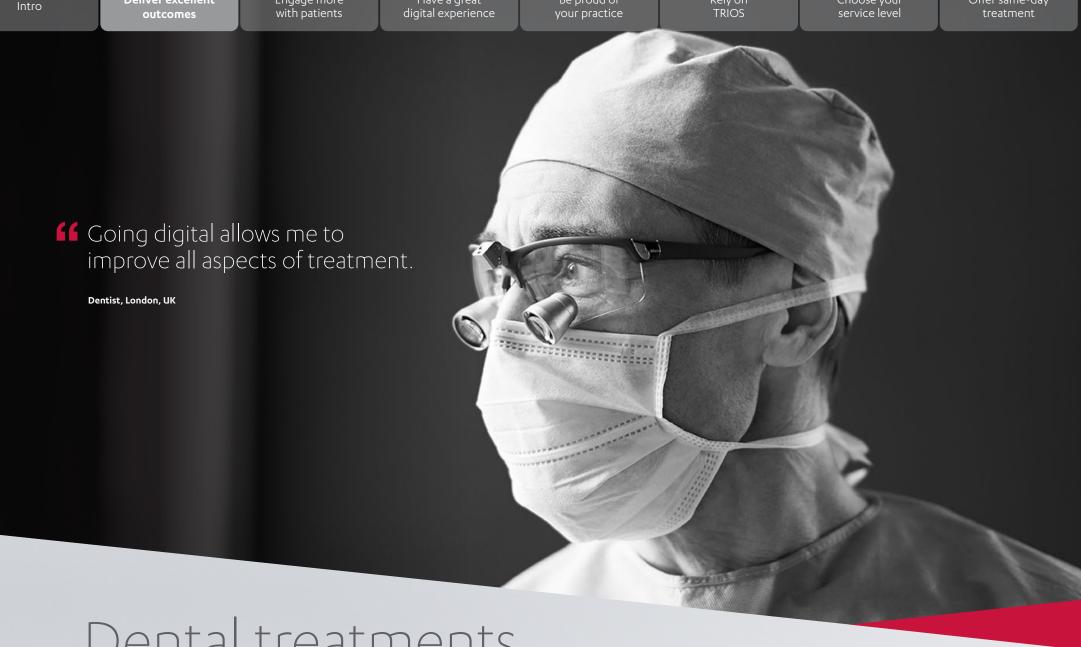
### Better patient care, today and tomorrow.

Step into the world of digital dentistry with 3Shape TRIOS® in hand, and discover a long list of opportunities. Opportunities that go well beyond a faster, easier way to take impressions that are more comfortable for your patients.

You'll have the opportunity to engage and counsel your patients even more. Which in itself creates an opportunity to build confidence and increase treatment acceptance. And that will give you a virtual mandate for the excellent, long-lasting, aesthetic, naturally functioning treatments that precision scanning with TRIOS makes possible. Digital dentistry with 3Shape TRIOS also offers opportunities for your practice. Like the chance to expand your expertise with new treatment options and possibilities for more cost-effective ways of taking care of your patients and your business.

All of those opportunities come with the kind of peace of mind you can only experience when you work with a proven product that tens of thousands of dentists like you use successfully every day. It also comes with the backing and support of the company that started the digital dentistry revolution more than twenty years ago. The same company that's been perfecting intraoral scanning ever since.

So why not take your first steps into digital dentistry right now?



Be proud of

Have a great

Engage more

Rely on

Choose your

Offer same-day

Dental treatments that reflect your standards.



**Deliver** excellent





## Precise digital impressions support treatment outcomes your patients will be happy with and you can be proud of.

Your patients can wave goodbye to a lot of discomfort and time in the chair. They'll be freed from the anxiety and discomfort that so often accompanies conventional impressions.

And you'll be certain that every impression taken with a TRIOS<sup>®</sup> intraoral scanner is as accurate as a conventional impression – or even more so.<sup>1</sup>

Precise digital dental impressions support excellent treatment outcomes. So you can enjoy the satisfaction of delivering long-lasting, natural-looking treatments that reflect your high standards – faster and more effectively.<sup>2</sup>

1. 80% of studies (4 of 5) show patients choose digital impressions over conventional. 88% of studies (7 of 8) show clinicians choose digital impressions over conventional (Chandran et al. 2019) 2. Joda T et al 2016: Time efficiency, difficulty, and operator's preference comparing digital and conventional implant impressions: a randomized controlled trial Deliver excellent outcomes Engage more with patients

Have a great digital experience Be proud of your practice

### Rely on accuracy.

TRIOS® digital scanners use AI to "learn" from real teeth for longlasting, natural-looking treatment outcomes. You can even capture and send precise occlusion and excursive jaw motion to your lab for a perfect fit. And digital dental impressions are more accurate than conventional impressions. In fact, 67% of digital impressions are more accurate than conventional.<sup>1</sup>



22 of 24 studies show the same level of **clinic acceptability**<sup>1</sup>



67%

6 / 9/ 16 of 24 studies show digital impressions

are **more accurate**<sup>1</sup> (in microns)

NEXT



Engage more with patients

Have a great digital experience

Be proud of your practice Rely on TRIOS

Offer same-day treatment

## Comfort for them.

Less chair time, less anxiety, and no more gagging. Your patients will have a better experience because digital scanning is faster<sup>1</sup> and less invasive. You can complete full, accurate impressions in minutes. And treatments require only 2–3 visits on average.<sup>1</sup> No wonder 4 of 5 studies show patients prefer digital.<sup>2</sup>

## Satisfaction for you.

It's fast, easy, and comfortable. So we think you'll enjoy the experience of taking digital impressions. And there's nothing like the satisfaction of treatment outcomes that please your patients and live up to your high standards. That's probably why 7 of 8 studies show dentists prefer digital, too.<sup>2</sup>

### Learn more about excellent outcomes.







Deliver excellent outcomes

Engage more with patients Have a great ligital experiend Be proud of your practice Rely on TRIOS

## We're creating an emotional connection with our patients.

Dentist, Chatswood, Australia

Patient engagement you can sense.





There's no question that patients benefit from counseling. Or that engagement builds confidence.

Rely on

TRIOS

Be proud of

your practice

Boost case acceptance by engaging – even more – with your patients. Using 3Shape TRIOS® 3D color lets you show patients their unique dentition and share information about the health of their teeth and gums. The TRIOS engagement apps help you share even more. Together, TRIOS scans and engagement apps add weight to your recommendations. Which, in turn, improves case acceptance. Your patients will notice the difference. And you'll feel the engagement.

Offer same-day treatment

Choose your

service level

Engage more with patients Have a great digital experience Be proud of your practice Rely on TRIOS

Choose your service level

Offer same-day treatment

## Personalize their experience.

3Shape TRIOS® and the 3Shape engagement apps are visual tools. They help you personalize patient experiences and ensure all concerns are addressed. Together, they create a perfect opportunity for patients to see and understand the condition of their dentition and their gums.

## Feel their engagement.

Realistic 3D color scans help patients understand their situation and their options. TRIOS Patient Monitoring accurately tracks changes, so you can show them exactly why they need treatment. TRIOS Treatment Simulator generates 3D simulations of orthodontic outcomes. And TRIOS Smile Design creates a picture of their potential smile that they can share with friends and family.

## Gain case acceptance.

The more you and your staff engage with your patients, the more they'll benefit – and the more confident they'll feel. That's why using TRIOS and the 3Shape engagement apps adds weight to your recommendations. And why they're so valuable for case acceptance.

Learn more about patient engagement.



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## TRIOS patient engagement apps.

Our engagement apps make it easier than ever to communicate with your patients and increase acceptance of your treatment proposals.







## TRIOS Patient Monitoring.

Accurately measure changes in dentition over time by scanning every patient at every appointment with TRIOS Patient Monitoring. It's a valuable visual tool that helps you identify treatment needs while also creating a perfect opportunity to engage and strengthen connections.

Explore Patient Monitoring.

## TRIOS Treatment Simulator.

What better way to help patients accept your orthodontic treatment plans than by showing them their potential orthodontic treatment results before you even get started? TRIOS Treatment Simulator simulates realistic orthodontic corrections onscreen based on a 3Shape TRIOS intraoral scan. In full color. In just seconds. What a revelation!

**Explore** Treatment Simulation.

## TRIOS Smile Design.

Everyone wants to know how their teeth will look after restorative treatment. Now you can show them. TRIOS Smile Design lets you digitally design their potential new smile before their eyes. Then you can give them a true-to-life picture they can share with friends and family.

### Explore Smile Design.



Deliver excellent outcomes

Engage more with patients Have a great digital experience Be proud of your practice

Rely on TRIOS

## 3Shape TRIOS MOVE+ for maximum engagement.

Now you can put 3D digital scans and the TRIOS® engagement apps right where your patients can see them best – chairside. TRIOS MOVE+ is an intraoral scanning setup that makes it even easier to interact. And a lot more comfortable for both of you.

Learn more about maximum engagement.

### MOVE+ is visualization, communication, and treatment planning on a whole new level. With MOVE+ I can see that the case acceptance gets higher.

Dentist, North Jutland, Denmark



Have a great digital experience Be proud of your practice Rely on TRIOS

## **For me, going digital has** been a magical ride.

Dentist, Hellerup, Denmark

A digital experience that feels just right.







Deliver excellent outcomes

Engage more with patients

Have a great digital experience

Be proud of your practice Rely on TRIOS

Offer same-day treatment

## Your digital experience should make you smile.

So we've partnered with more than 20,000 labs and made it easy for you to find the one you want. It's fast, and easy. Plus TRIOS® intraoral scanners fit perfectly in your hand and make scanning a pleasure.

Patients will prefer comfortable digital impressions too.<sup>1</sup> And the TRIOS Care service agreement for this proven product includes unlimited support, express replacement, and much more.\*

### Just scan and send.

There's a good chance your favorite lab is one of our more than 20,000 partners. We make it easy for you to find 3Shape partner labs. So you can just pick the one you prefer, take an impression with your TRIOS intraoral scanner, and send it off. It's fast, easy, and hygienic.<sup>2</sup>

1. Chandran et al. 2019: Journal of Clinical 2. Barenghil, et al. 2019: A Look at Infection We offer 24/5 support in all main languag

ention in Dental Settings oss all time zones. And If you're new to 3Shape you can enjoy TRIOS Care premium benefits at zero cost for 12 m, nths. (Express replacement available only in selected markets.)

Diagnostic Research

Be proud of your practice Rely on TRIOS

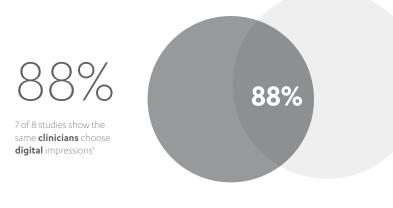
## Fits perfectly in your hand.

You'll love scanning with our award-winning, intraoral scanners. They're light, well-balanced pen-grip scanners that fit perfectly in your hand. Choose one of our unique wireless models, and use it with the 3Shape TRIOS MOVE®+ setup for completely comfortable movement.

Learn more about patient engagement.

## A proven product.

Rely on TRIOS<sup>®</sup> – we've had four generations to perfect it. Tens of thousands of dentists scan with it every day – we counted 5,680,795 TRIOS scans made between 2019 and 2020 alone. The TRIOS Care service agreement for this proven product includes unlimited support, express replacement, and much more.\*

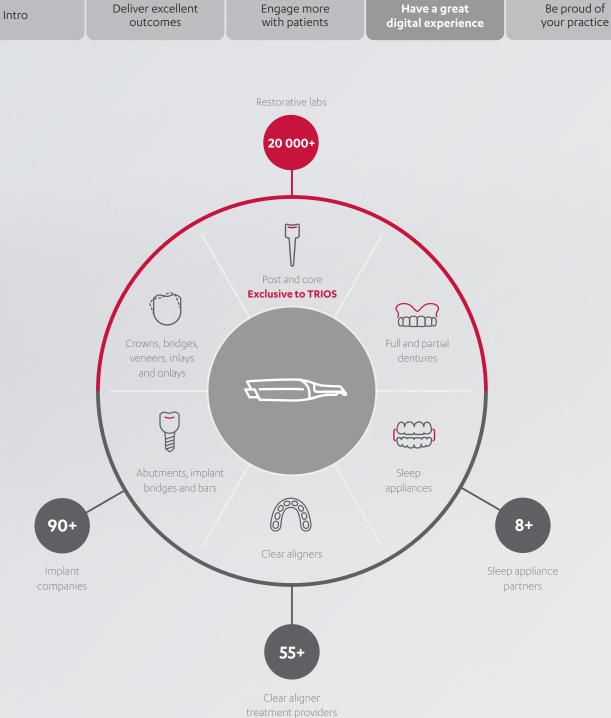




1. Chandran et al. 2019: Journal of Clinical & Diagnostic Research

\* We offer 24/5 support in all main languages across all time zones. And If you're new to 3Shape, you can enjoy TRIOS Care premium benefits at zero cost for 12 months. (Express replacement available only in selected markets.)





## More than 20,000 partners.

Choose your

service level

Rely on

TRIOS

3Shape's open ecosystem means you can send your TRIOS® intraoral scans to your choice of our long list of partners. Using 3Shape Communicate®, included free with your TRIOS intraoral scanner, you're able to instantly share files and case information and to collaborate directly with your preferred design and production partners for the best, most costeffective options for you and your patients.

NEXT

Offer same-day

treatment

Intro

Deliver excellent outcomes Engage more with patients Have a great digital experience Be proud of your practice Rely on TRIOS

We are on the right path.

Dentist, San Sebastian, Spain

A dental practice you can be proud of.





## We think you'll find your patients are happier<sup>1</sup> and your practice is more successful with TRIOS intraoral scanners.

And we'll make sure you have everything you need to get started quickly and continue on your digital journey when you're ready with onboarding and opportunities for advanced learning.

Plus, you decide which treatments you want to start your digital dental scanning experience with. Then – if you want – you can explore new indications at your own pace.



BAC

Deliver excellent outcomes

Engage more with patients

Have a great digital experience Be proud of your practice Rely on TRIOS

## A more successful practice.

The happier your patients, the better for your practice. Give them a faster, more comfortable experience with 3Shape TRIOS® digital scanners. They'll come back – and they'll refer their friends. You can also promote your clinic with a chance to experience the latest in dental technology. And you'll gain efficiency and profits through savings on materials and lab fees, streamlined processes, and less time spent chairside.<sup>1</sup>

> 4 of 5 studies show **patients** choose **digital** impressions<sup>1</sup>

80%



BACK

Engage more with patients

Have a great digital experience

Be proud of your practice Rely on

Choose your

Offer same-day treatment

## A smooth digital journey.

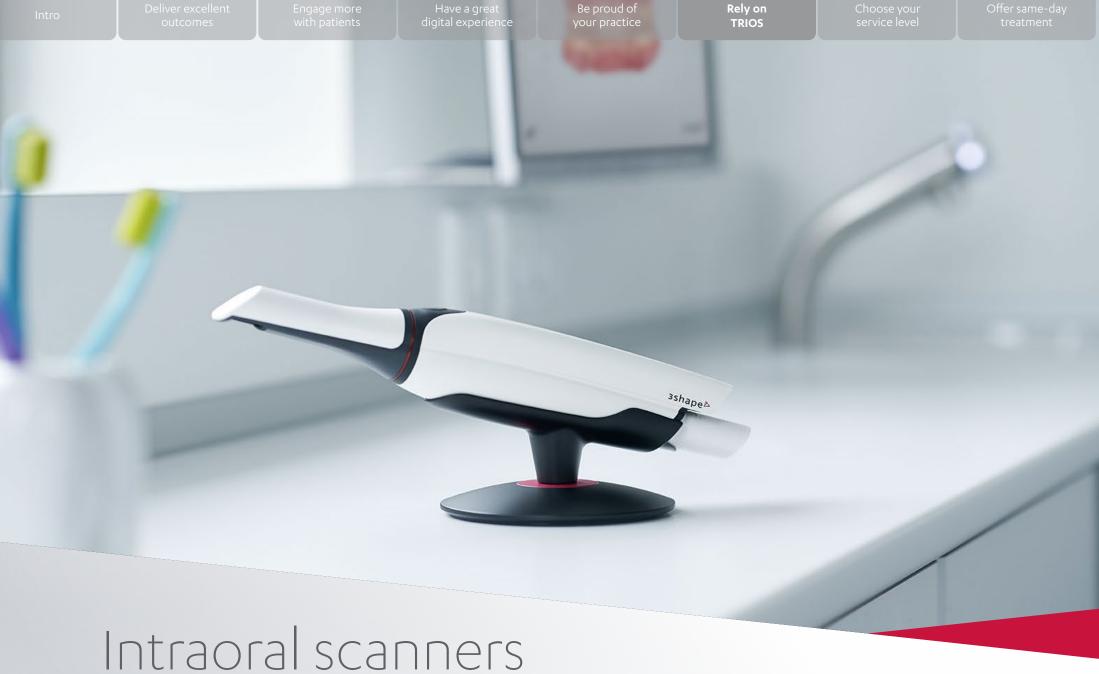
Everything you need for a smooth digital journey. Onboarding by our partners helps you get started right away. Then, you'll have access to extensive online training developed by 3Shape experts. And if you want to dive deeper, stay up to date with digital innovations, or explore new indications, there's a long list of advanced learning opportunities available. Sessions with key opinion leaders, on-demand webinars, how-to guides, and a support forum are just a few.

## Expanded expertise.

TRIOS® intraoral scanners open the door to expanding your clinical expertise. We offer a wide selection of treatment options spanning clear aligners, traditional orthodontics, implantology, guided surgery, and beyond. Just decide which treatments you want to start with and then strengthen your skills and knowledge at your own pace. TRIOS won't force you to begin with more than you're comfortable with, and access to thousands of labs and manufacturers means you'll never feel locked in.

### Calculate your return on investment.





NEXT

you can rely on.

## TRIOS 3 Basic

### Just scan and send.

TRIOS 3 basic gives you a simple, cost-effective way to get started with digital dentistry. Use it to take digital impressions that are comfortable for patients and at least as accurate as conventional impressions.<sup>1</sup> Then send the impressions to your choice of labs with a couple of clicks. And because our color scans create an opportunity to show patients their dentition and share information about their teeth and gums, TRIOS 3 also supports patient engagement. **Explore TRIOS 3 Basic.** 

## TRIOS 3

### Gain case acceptance.

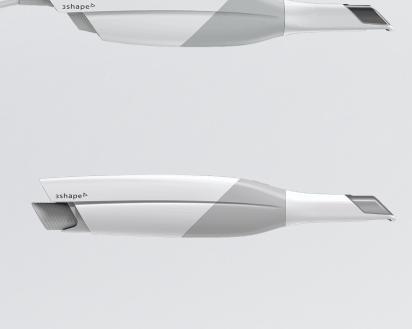
This 3Shape scanner comes with all of the TRIOS® engagement apps: TRIOS Treatment Simulator, TRIOS Smile Design and TRIOS Patient Monitoring. So, you can preview orthodontic and restorative results. And you can explain your treatment plans more easily. You'll add weight to your treatment recommendations. Which is a great way to increase case acceptance. And, of course, our scan-and-send system is as easy and convenient as ever.

### **Explore** TRIOS 3.

### TRIOS 4

### Extra support for excellent outcomes.

TRIOS 4 adds advanced diagnostic capabilities to its list of digital advantages. That means you don't need a separate scanning device to benefit from advanced fluorescent technology for caries identification. Because we've built it right in. You also get the added convenience of 30% longer battery life, and always fog-free mirrors when you choose this top-of-the-line intraoral scanner. **Explore TRIOS 4.** 





Intro	Deliver excellent	Engage more	Have a great	Be proud of	Rely on	Choose your	Offer same-day
	outcomes	with patients	digital experience	your practice	TRIOS	service level	treatment

## Find the TRIOS intraoral scanner that's right for you.

		TRIOS 4	TRIOS 3	TRIOS 3 Basic
Scanner features	Wireless	0	•	
	Al scan	<b>⊘</b>	0	0
	3Shape accuracy	<b>⊘</b>	0	0
	Real colors and shade measurement	<b>⊘</b>	0	0
	Output format	DCM. STL and PLY	DCM. STL and PLY	DCM. STL and PLY
	Smart tip	0		
	Caries diagnostic aid	0		
Software and apps	TRIOS Patient Monitoring	<b>⊘</b>	0	
	TRIOS Treatment Simulator	<b>⊘</b>	0	
	TRIOS Smile Design	<b>Ø</b>	0	
	TRIOS Patient Specific Motion	<b>⊘</b>	0	0
	Studio apps	Add-on option	Add-on option	Add-on option

Explore the portfolio.



Intro

Deliver excellent outcomes

Engage more with patients

Have a great digital experience

Be proud of your practice

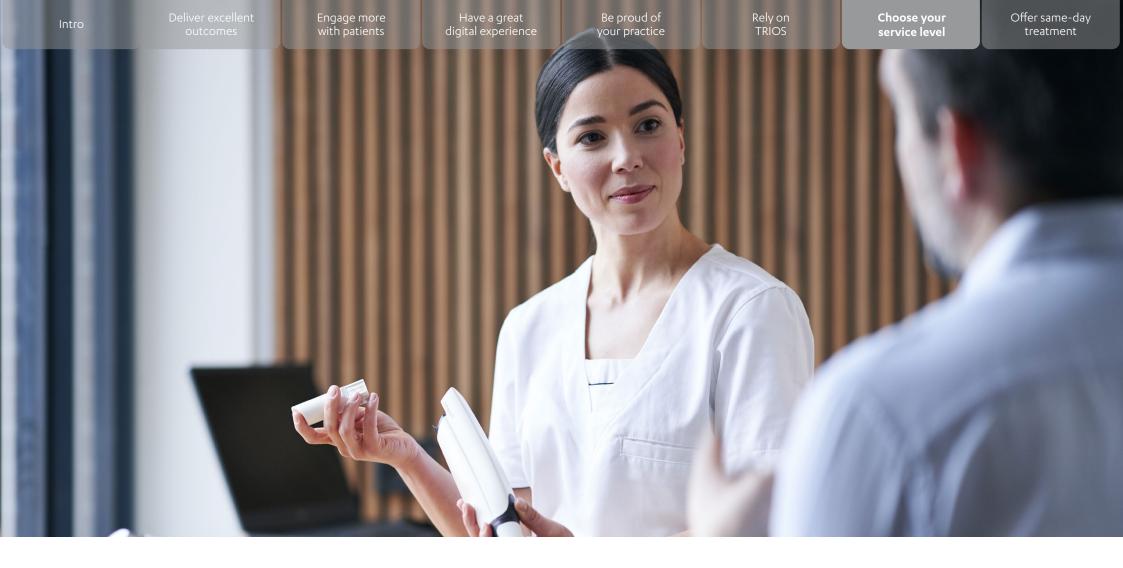
Rely on TRIOS Choose your service level Offer same-day treatment

Free gold-standard assurance for all new TRIOS customers.

# Get a great start to intraoral scanning with TRIOS Care.



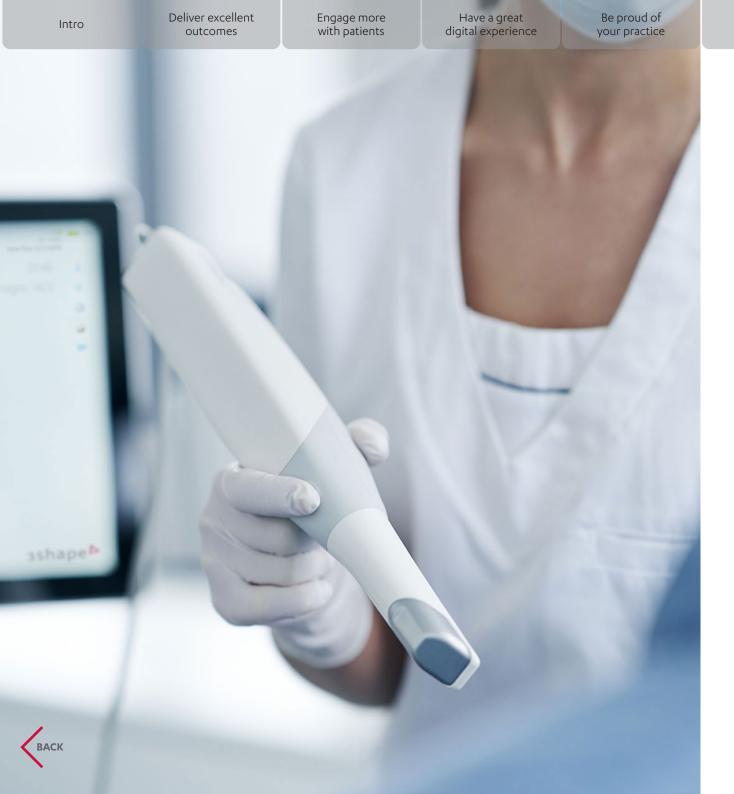




### TRIOS Care. Focus on what matters most.

Are you one of 66%<sup>1</sup> of practices preparing to invest in a digital impression system? Get off to a smart start by choosing a solution with a service agreement that really works for you. 3Shape TRIOS Care provides complete peace-of-mind assurance as soon as you switch your new TRIOS® scanner on, enabling you to focus on providing great treatments and reaching your full digital potential from day one! If you are new to 3Shape, you can now enjoy TRIOS Care premium benefits at zero cost for 12 months.

BACK



Experience intraoral scanning with no recurring costs with TRIOS Only.

Choose your

service level

Rely on

TRIOS

Introducing TRIOS Only, a basic service agreement that lets you be part of the digital scanning revolution with zero ongoing costs. New TRIOS® customers can switch to TRIOS Only after their initial complimentary 1-year TRIOS Care service agreement expires, with the option to access technical support on a pay-per-case basis.



Offer same-day

treatment

Engage more with patients Have a great digital experience Be proud of your practice Rely on TRIOS Offer same-day treatment

## Choose the service agreement that's right for you.

### TRIOS Care.

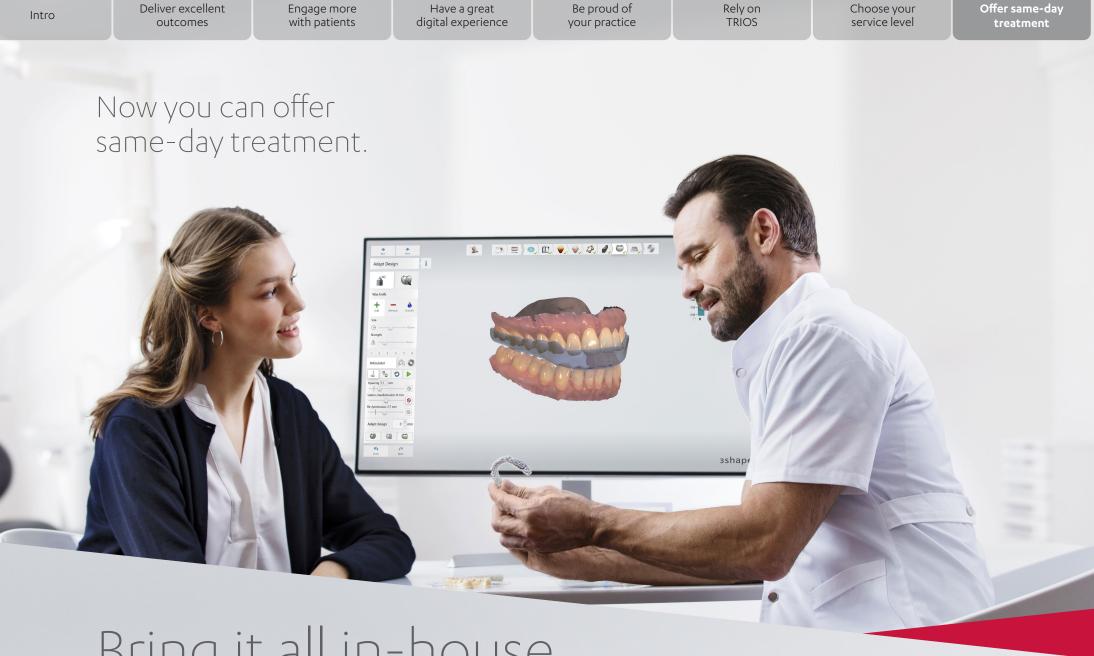
Get complete peace of mind from the moment you switch on your new TRIOS® scanner with TRIOS Care – a new and improved service agreement with exceptional benefits at zero cost for the first year.

### TRIOS Only.

TRIOS Only includes core TRIOS software functionality with basic scanning functionality as well as access to Academy material.

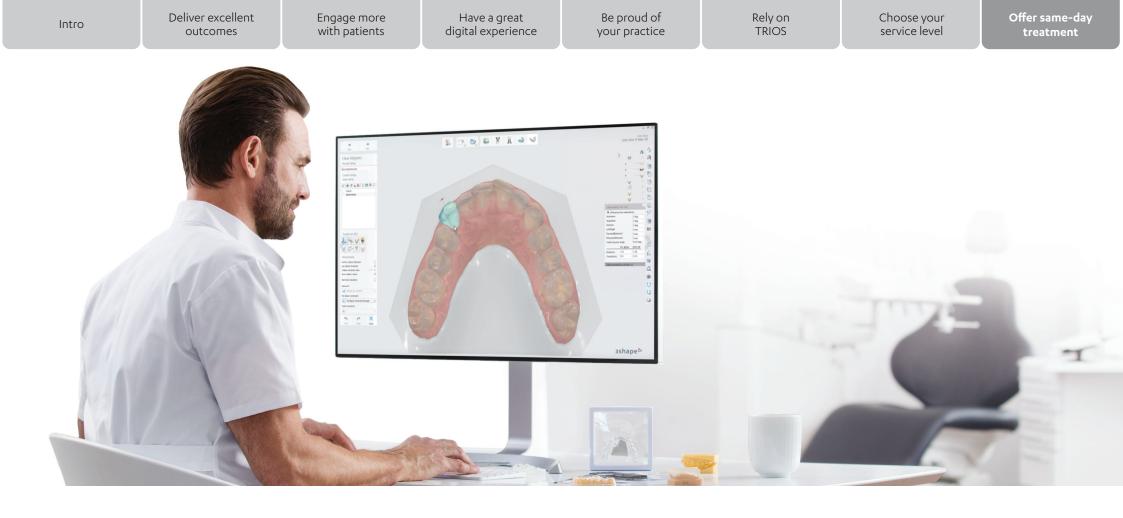
Pay-per-case





## Bring it all in-house.





### Together with our selection of studio apps, 3Shape TRIOS gives you the option of offering your patients fast, same-day treatment.

You'll be able to create your own high-profit-margin treatments like clear aligners, splints, and crowns in-house at your practice. Your patients will thank you – and so will your bottom line.

Offer same-day

treatment

## Studio apps.

Gain profitable in-house production options with an array of TRIOS® software, accessories and integrations to grow your business and offer attractive same-day dentistry services. Our software suite is your answer.







## 3Shape TRIOS Design Studio®

Design and produce a broad range of restorations, including standard and screwretained crowns, inlays, onlays, veneers and three-unit bridges. An easy-to-follow, step-bystep workflow lets you design where and when you want: at your workstation, on another laptop, or at home.

**Explore** Design Studio.

## 3Shape Implant Studio®

Plan implant positions, and design and manufacture custom surgical guides and temporary screw-retained crowns in one workflow. 3Shape Implant Studio gives you tools to deliver complete or temporary prosthetic solutions to your patients on the day of surgery.

### Explore Implant Studio.

## 3Shape Splint Studio

Design and produce splints, night guards and mouth guards with a guided, fast and intuitive workflow. 3Shape Splint Studio is the go-to solution for occlusal splints for the treatment of bruxism and temporomandibular joint disorders.

### Explore Splint Studio.



### About 3Shape

3Shape is changing dentistry together with dental professionals across the world by developing innovations that provide superior dental care for patients. We partner with industry leaders to give dental professionals open choices for their patient care as well as supporting professionals' continued education. 3Shape's solution portfolio includes the multiple award-winning 3Shape TRIOS<sup>®</sup> intraoral scanner and dental lab scanners, design services, and market-leading scanning and design software solutions for both dental practices and labs.

Our 1700 employees serve customers in over 100 countries from 3Shape offices around the world. 3Shape's products and innovations continue to challenge traditional methods, enabling dental professionals to treat more patients more effectively.



Contact your reseller regarding availability of 3Shape products in your region

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